



June 11, 2010

Dear Valued customer:

Agri-Food Laboratories' focus remains as meeting and exceeding the analytical requirements of our clients. Our goal is to ensure that the highest standard of reliability, consistency and service delivery is accomplished.

We are continually looking at all our internal processes for areas to reduce our expenditures and minimize the amount which we need to pass on to you, our clients. We have completed cost and market analysis to ensure we can keep our price increases to a minimum. We understand that there are many areas that remain weak with the value of our dollar and market demands. The introduction of HST may also have market implications for your customers. With this in mind we have been very selective and made adjustments to a few packages to ensure optimal value for you.

We appreciate your business and will continuously provide you with analytical services of unmatched quality. An updated price list will be mailed to you before July 1, 2010 with your invoice, as well as being posted on our website www.agtest.com for your reference.

If you have any questions please contact Trish Kelly at tkelly@agtest.com or Melisa Smith at msmith@agtest.com or 1-800-265-7175.

Kindest regards,

A handwritten signature in blue ink that reads "Trish Kelly".

Agri-Food Laboratories
General Manager

AGtest.com