



1-503 Imperial Road North  
Guelph, ON N1H 6T9  
519-837-1600  
1-800-265-7175  
Fax: 519-837-1242  
lab@agtest.com www.agtest.com

June 9, 2009

Dear Valued customer:

Agri-Food Laboratories' focus remains as meeting and exceeding the analytical requirements of our clients. Our goal is to ensure that the highest standard of reliability, consistency and service delivery is accomplished.

We are continually looking at all our internal processes for areas to reduce our expenditures and minimize the amount which we need to pass on to you. We have seen steady increases over the past year from our suppliers causing us to make a price adjustment to maintain the same level of quality and efficiency in our services we have provided over the years. As of July 1, 2009 there will be an average increase of 3.5% on our service fees.

We appreciate your business and will continuously provide you with analytical services of unmatched quality. An updated price list will be mailed to you before July 1, 2009 with your invoice, as well as being posted on our website [www.agtest.com](http://www.agtest.com) for your reference.

If you have any questions please contact Trish Kelly at [tkelly@agtest.com](mailto:tkelly@agtest.com), Melisa Smith at [msmith@agtest.com](mailto:msmith@agtest.com) or 1-800-265-7175.

Kindest regards,

A handwritten signature in blue ink that reads "Trish Kelly".

Agri-Food Laboratories  
General Manager